

FRESCHESOLUTIONS



# IT STRATEGY & DISCOVERY SERVICES

Gain Insight into Your IBM i Application Portfolio and Map a Future Direction for Your Business.



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Fresche Solutions Client – Virginia International Terminals

Businesses today need to improve their agility, grow revenues, increase their competitiveness, and enable new levels of customer satisfaction.

A well-crafted and executed IBM i management and modernization strategy allows enterprises to harness the power of RPG and COBOL applications – still the workhorses of many enterprises – while leveraging modern technologies to streamline the application portfolio. This approach enables businesses to better meet changing user demand, reduce maintenance costs, mitigate potential compliance risk, and eliminate redundancy.

**IT Strategy and Discovery Services** help organizations who rely on IBM i to quickly and efficiently gain insight into their application portfolio, providing a 360-degree view of the business’s technology landscape and its alignment – or lack of – to business goals and future direction. Leveraging Fresche's methodology and proven portfolio of Discovery Services helps organizations to focus on the upfront analysis, strategy and planning process – paving the way to achieving successful business results.



“Fresche’s solutions enabled our organization to use the information available as a strategic weapon and improve our bottom line performance.”

– Robert A. Andreini,  
Chief Information Officer, Tenex

Our portfolio of Discovery services include:

### 1. Mapping Your Future With a Discovery Service and Strategic Plan

IBM i modernization can be a catalyst for business growth, enabling agility in the face of rapidly changing business needs, while future-proofing the business against anticipated technology change and resource shortages.

Drawing on decades of experience and hundreds of successful modernization projects, Fresche’s consulting team works with a client’s stakeholders to understand the business’s unique processes, IT environment and end goals, and determine a customer-specific approach to IBM i application modernization.

Through careful alignment of desired business improvement outcomes to the right modernization strategy, Fresche’s team will enable a business to achieve business process improvements, maximize efficiencies and control costs, to realize both short term and long-term benefit for the enterprise.

**Deliverables from this engagement include:**

- Modernization strategy report
- Inventory analysis report powered by X-Analysis
- Multi-year budget and funding model
- On-site presentation of findings to key stakeholders



## 2. Achieving Your Business Goals With an Application Management Plan

Fresche Solutions' application management strategy is a service designed to help enterprises achieve key business goals and drive successful outcomes through improved management of the application environment. Working with key stakeholders, the Fresche team will identify viable application management options and outline a support strategy for the key applications required to run, change, optimize and innovate for the business.

The result is an actionable plan for technology evolution and business innovation, enabling the enterprise to improve customer satisfaction, capture more market share, and drive more revenue while reducing the risk of applications falling out of alignment with business needs.

### Deliverables from this engagement include:

- Application inventory and management report
- Multi-year budget and funding model (optional)
- On-site presentation of findings to key stakeholders (optional)

## 3. Defining Your Next Steps With a Modernization Strategy & Roadmap

Fresche Solutions' strategic planning service leverages our team's unique knowledge and understanding of IBM i systems, and capitalizes on our proven ability to evolve and transform these systems to drive continued business value.

The engagement begins with an objective review of our client's business improvement goals and desired end state, followed by a determination of the best modernization approach to deliver on these goals. This strategic planning effort ultimately results in a long-range, option-based roadmap specifically tailored to achieving a client's modernization goals and objectives.

### Deliverables from this engagement include:

- Actionable strategic plan
- On-site presentation of findings to key stakeholders (optional)

## 4. Visualizing Your Application Portfolio In a Business Context With an Application Inventory Analysis

Fresche Solutions' application inventory analysis brings a critical business viewpoint to a client's application portfolio. Leveraging X-Analysis, a purpose-built, specialized tool, our team of experts will perform a comprehensive inventory of the client's application portfolio to catalogue and visualize active, inactive, unsupported and obsolete components, technologies, infrastructure and systems, then map relationships to existing business processes and documentation. This business-based insight will reduce costs, mitigate risk, and optimize the organization's application portfolio for improved business performance.

### Deliverables from this engagement include:

- Application inventory report with technologies categorized, grouped and summarized



## Experts in Application Modernization and Business Innovation

Our team brings to your organization extensive expertise in IBM i environments, along with broad knowledge of today's modern technologies.



## 5. Establishing the Right Approach for Your Business With an Application Enhancement Strategy

Designed to align a client's business improvement outcomes with the right modernization strategy, Fresche Solutions' enhancement strategy works to maximize, prioritize and categorize investment into the key areas of IT responsible for running, changing, optimizing, and innovating the business. Executed by a team of application management and modernization experts, our enhancement strategy will expose complexities and dependencies in your environment to help plot future directions.

### Deliverables from this engagement include:

- Application artefact inventory report
- Application enhancement lifecycle strategy report

## 7. Determining Your Risk With a Health Check Audit

This comprehensive assessment of a client's application environment identifies potential business, IT or regulatory risk, and determines the most appropriate modern technologies to mitigate and prevent these risks.

Performed by consultants who are deeply familiar with a broad array of business and IT standards, including compliance requirements for HIPAA, GDPR, etc. and with common compliance issues and vulnerabilities, the audit is designed to rapidly analyze and solve all risk-related issues.

### Deliverables from this engagement include:

- Risk assessment and mitigation plan

IT can make you smile 

## 6. Constructing a Sustainable Future With Application Support Options

This service identifies support options for those key applications required to run, change, optimize and innovate a client's business.

Conducted by a team with extensive expertise in IBM i systems evolution and application support models, Fresche Solutions' assessment will review the application environment, evaluate against business objectives, and propose a range of viable outsourced application support models aimed at achieving the client's desired business improvement goals. Emphasis will be placed on nearshore resources, operating within the client's time zone, capable of providing 24/7 support.

### Deliverables from this engagement include:

- Application management strategy report
- Multi-year budget and funding model

## 8. Identifying Opportunities for Improvement With an Application Consolidation Strategy

Having the right application management strategy aligned to key business goals is critical for business modernization. Therefore, it is best executed by a team with deep expertise and knowledge in IBM i systems management and evolution.

Fresche Solutions' application consolidation strategy brings clarity to a client's potentially opaque and complex application environment. Taking a 360-degree view of the application portfolio, Fresche's consultants will identify obsolete and/or unused components within the environment, uncover risks associated with unsupported components, and examine the complete environment including application languages, data, databases, files and third-party tools and technologies. In this systematic examination, the Fresche team will identify opportunities to improve efficiency and realize cost savings through reduction of IT's technological footprint.

### Deliverables from this engagement include:

- Inventory artefact report
- Summary of findings and consolidation recommendation report

## About Fresche Solutions

Fresche helps IBM i users meet all their IT challenges. As a leading expert in IBM i, we provide products, services and solutions that span the complete IBM i application modernization and management spectrum. We enable IT with modernization strategies to support business growth and improve financial performance, increase market competitiveness, remove risk and add business value. With the widest solution portfolio in the IBM i marketplace and 100% referenceability, our team of experts helps organizations future-proof their business by modernizing business processes, technologies and applications. Companies running RPG, COBOL, CA 2E Synon and Java applications rely on us for comprehensive, automated solutions that optimize IBM i systems and help take advantage of technologies such as Web, Mobile, Cloud and AI on IBM i. For more information about our company, visit us on the web at [www.freschesolutions.com](http://www.freschesolutions.com)

**Are you an enterprise organization seeking solutions for your IBM i environment?**  
**Drop us a line at [info@freschesolutions.com](mailto:info@freschesolutions.com)**  
**or call us at 1-800-361-6782**

